

## Hotel Brokers Int'l. Recognizes Atlanta Brokerage for 2006 Record

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Hunter Realty Assoc. Receives Top Two Awards from

World's Leading Hotel Sales Organization

Hotel Brokers International (HBI), the world's leading hotel sales organization, at its recent annual meeting presented its top sales achievement awards for 2006 to Atlanta-based hotel brokerage Hunter Realty Associates. The firm was named Brokerage of the Year, HBI's top award given to a business entity, for sales totaling nearly \$100 million. Teague Hunter, executive vice president of the firm, received HBI's top individual award, Salesperson of the Year, for the second year in a row. His 2006 sales totaled nearly \$65 million.

'The fact that both of these awards went to one firm is a significant accomplishment,' said Charles Fritsch, HBI's president and president of Maryland-based MBA Hotel Brokers. 'These awards recognize exceptional performance and are earned through a combination of savvy business practices, commitment, integrity and an in-depth knowledge of the industry. Both Hunter Realty Associates and Teague Hunter exhibit the highest level of professionalism and are excellent role models for our industry.'

Hunter Realty Associates, founded in 1978 and located in Atlanta, Ga., is the premier hotel sales and hotel brokerage firm of the Southeast and Mid-Atlantic regions. Teague Hunter will serve on HBI's 2007 board of directors. He was also HBI's 2006 president.

Based in Kansas City, Mo., Hotel Brokers International has more than 100 hotel brokerage specialists and is the world's leading hotel sales organization. The organization annually accounts for the greatest share of mid-market transactions in the United States. HBI also hosts the Hotel Investor's Marketplace, sponsors the Certified Hotel Broker program and publishes Transactions Recap, the leading source of hotel real estate sales data.

HBI currently has more than 150 properties listed for sale in its proprietary database and access to more than 10,000 hotel investors and owners. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, HBI may be reached at (816) 505-4315 or via the Internet at [www.hbihotels.com](http://www.hbihotels.com).

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