

## Hotel Brokers International Installs 2007 Board Officers and Directors

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### Charles Fritsch Inducted as Board President

Hotel Brokers International (HBI), the nation's largest brokerage organization with more than 30 offices coast to coast, swore in their newly elected 2007 board officers and directors at their recent annual meeting. Charles Fritsch, CHB, of MBA Hotel Brokers will succeed Teague Hunter, CHB, of Hunter Realty Associates, Inc. as the board president. HBI, a membership organization, elects a new board each year.

'The 2007 board members are also some of our top-performing sales specialists and represent some of our most successful firms,' said Noah L. Canfield, CHB, long-time HBI member and past president of the organization. 'They all received awards for their exceptional work in 2006, in addition to guiding their individual firms to record profits. These people are at the top of their class-they are very good at what they do, and they understand this industry. We have no doubt they will lead us to a very profitable 2007.'

### **The 2007 HBI Board Officers are:**

President Charles Fritsch, CHB MBA Hotel Brokers

Vice President Brandt Niehaus, CHB Huff, Niehaus & Associates, Inc.

Secretary Tony DeGeorge, CHB Greene, Canfield, DeGeorge, Ltd.

Treasurer Jeff Westgor, CHB Westgor & Associates, Inc.

### **The 2007 HBI Directors are:**

Joe McCann, CHB Optimum Hotel Brokerage, LLC

Jennifer Church, CHB Milmark Hotel/Motel Investments, LLC

Greg Meinhold, CHB Swoboda Hospitality Specialists

Steve Ferrarini ProCom Lodging Brokers, Inc.

Teague Hunter, CHB Hunter Realty Associates, Inc.

Dick Lopez, CHB Lodging Property Brokers, Inc.

Diana Alt Scoggin Blue LLC

The new officers and directors also received numerous awards for their record 2006 sales performance. Past President and 2007 Director Teague Hunter was awarded Salesperson of the Year, for sales totaling nearly \$65 million. Board Officers Niehaus and Westgor were recognized for co-brokering the largest single hotel sale of 2006, and Niehaus also received the Unique Deal of the Year award. Niehaus, Westgor and new director Jennifer Church were all recognized as the top sales performers in their respective regions.

Hotel Brokers International, with more than 100 hotel brokerage specialists, is the world's leading hotel sales organization. The organization annually accounts for the greatest market share of mid-market transactions in the United States. HBI also hosts the Hotel Investor's Marketplace, sponsors the Certified Hotel Broker program and publishes Transactions Recap, the leading source of hotel real estate sales data.

HBI currently has more than 150 properties listed for sale in its proprietary database and access to more than 10,000 hotel investors and owners. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, HBI may be reached at (816) 505-4315 or via the Internet at [www.hbihotels.com](http://www.hbihotels.com).

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