

Nexus Connects With Trust Voyager CRS For WORLDHOTELS

2007-07-23

Hotel clients benefit from automated rate loading process

Nexus World Services reaches agreement with Trust International, a Travelport brand, to establish an interface between Nexus and Trust Voyager. The interface means that rates 'accepted' in the Corporate and Consortia contracting process will automatically be uploaded from Nexus into the Trust Voyager CRS and onward into the various distribution channels. This automation process simplifies the complex rate loading process for Nexus' hotel clients. WORLDHOTELS, the global group for independent hotels, is the first client to benefit from this agreement.

Commented Geoff Andrew, Nexus' Managing Director: 'We have a number of customers using various CRS and they have told us that they want Nexus to automate as many processes as possible. We aim to have our first client interface - for WORLDHOTELS - up and running in time for this year's rate loading season. Others will follow just as soon as we're able to put them in place.'

Carina Stegmayer, Vice President Global Revenue & Distribution of WORLDHOTELS, outlined the advantages for the hotel group: 'Corporate Negotiations is a major part of our business and thus constant improvement of these processes is extremely valuable. Each year we have to deal with contracts of more than 400 companies, not to mention all the other rates we collect through Nexus RFP. This new interface means a substantial improvement for the way we operate and we are happy to team up with the best.'

Richard Wiegmann, COO of Trust International by Travelport, said: 'We share Nexus' determination to improve process efficiency for our hotel clients. Automating the rate loading process to Trust Voyager will make life easier for hundreds of hotels using the Nexus system.'

NEXUS WORLD SERVICES is a leader in providing sales and marketing technology solutions to the hospitality industry and is currently providing services to a number of major hotel chains and groups around the world including, Choice Hotels International, design hotels, De Vere Hotels/Village Hotels & Leisure Clubs, Dorchester Collection, Drury Hotels, Four Seasons Hotels & Resorts, Larkspur Hospitality, Mandarin Oriental Hotel Group, Millennium Hotels & Resorts, NH Hoteles, Omni Hotels, The Peninsula Hotels, Von Essen Hotels, Warwick International Hotels and WORLDHOTELS.

Trust International, a Travelport brand, is a leading CRS provider worldwide and partner of the international hospitality market. Trust's services and supporting technologies help hotel chains and hospitality groups to support their sales and marketing activities with the latest distribution solutions. The range of services includes CRS solutions and software, connectivity to all GDS and IDS channels, an Internet Booking Engine and third party integration to PMS, RMS and CMS systems.

WORLDHOTELS is the largest and most established Europe-based global hotel group for independent hotels and regional hotel brands. The company's strong emphasis is on properties with character and distinction. The company has about 500 member properties in more than 300 destinations and 70 countries worldwide. For more information, visit worldhotels.com.

This article comes from Hotel News Resource

<http://www.hotelnewsresource.com>

The URL for this story is:

<http://www.hotelnewsresource.com/article28476.html>

© 1998 - 2007 Nevistas and the author.

Brought to you by Hotel News Resource

Distribute your news on our Network

See what all the buzz is about at:

http://www.hotelnewsresource.com/Info-news_account_info.html