

Westin Bear Mountain Victoria Fractional Condotel Selects 'Owner Experience' Accounting And Website Solution
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OwnerRelations Technology selected to install robust Owner Accounting and Website Solution

OwnerRelations Technology has been selected to provide a complete Owner Experience solution for The Westin Bear Mountain Victoria. The Owner Experience solution works with the Galaxy Hotel Reservation System and includes detailed Owner Accounting Statements and a secure web site so that owners can retrieve their statements and other information online 24/7/365.

'This is a very exciting property to work with', says Frank Franchini, President of OwnerRelations Technology. 'Approximately half of the quarter share fractional condominium units use a standard revenue sharing program. The other half of the quarter share fractional units allocate revenue to the owners based on a unique 'revenue pooling' formula. Having two very different revenue allocation methods in place at one property would normally present challenges, however, the focus and flexibility of the Owner Experience solution is perfectly suited to this complex task.'

Up to this point, the property managers have been doing a lot of the calculations for owner statements manually and with spreadsheets. Once the owners had the opportunity to see the benefits of the Owner Experience solution and how much time it would save the management company, they voted to acquire the product', said Franchini. 'Now, the property management company has more time to focus on increasing occupancy and revpar.'

The Westin Bear Mountain Victoria joins a growing list of condo hotels and fractional properties that have selected OwnerRelations Technology software to manage their Owner Accounting and Owner Website requirements.

About The Westin Bear Mountain Victoria

Set along lush golf greens and framed by Vancouver Island's rugged mountains, The Westin Bear Mountain Victoria Golf Resort & Spa offers stunning natural beauty and laid-back comforts, with the charming harbor city of Victoria British Columbia just minutes away.

About OwnerRelations Technology

OwnerRelations Technology specializes in owner experience solutions including Owner Accounting and Owner websites for fractional properties, condo hotels, and property management companies. Based near Vancouver, British Columbia, OwnerRelations Technology has been serving clients throughout Canada, the USA, and the Caribbean since 1993. For more information about OwnerRelations Technology and their services visit www.OwnerRelations.com.

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