

Broadband Hospitality Opens Regional Offices in Northeast, Southeast

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High-Speed Internet Leader Adds 35 Years of Experience to Sales Team

YOUNGSTOWN, OHIO-April 23, 2008- Broadband Hospitality, one of the lodging industry's leading high-speed Internet providers, announces the opening of new U.S. regional offices in the Northeast and Southeast. Gary Till, who has 15 years of lodging industry experience, will lead the Northeast office and be based in Washington, D.C. as Director of Business Development. Richard Donnan, who has 20 years of senior management experience in hospitality sales, will lead Broadband Hospitality's efforts in the Southeast and be based in Tampa, Fla. as Director of Business Development.



'We are excited to have added two lodging industry veterans to help us with our growth,' says Ed Santor, Senior Vice President of Sales for Youngstown, Ohio-based Broadband Hospitality. 'The Northeast and Southeast are very active territories and opening offices there will help us expand our current customer base of more than 480 hotels in 39 states.'

Till previously worked for almost two years as an Account Sales Executive with high-speed Internet service provider IBahn, and for 12 years as a Project Manager, Information Technology for Marriott International. He most recently worked for Swiss Telecom Co. as Director of Business Development responsible for accounts including Hilton Hotels Corp., Marriott International, Inc., and The Walt Disney Co. He can be reached at (202) 520-5365.

'I am excited to be working for a company with so much experience in lodging communications,' Till says. 'It will make my job easier as I work to accelerate the company's growth in the Northeast region.'

Significant Industry Experience

Richard Donnan brings more than 20 years of hospitality sales experience to Broadband Hospitality. He previously worked for leading technology companies such as NCR, Hotel Information Systems, and Philips. Most recently, Donnan worked as Director of Business Development for Comcast Cable where he was integral in developing the company's HospitalityOne program, created to serve the hospitality market. Donnan has served on numerous state and national hospitality committees during his career. He can be reached at (727) 492-5061.

'More than ever, travelers are dependant on the broadband solutions available on the road and, most importantly, at their hotel,' Donnan says. 'Broadband Hospitality offers the reliability and 24/7 support necessary to maintain its success and growth. I'm excited to be a member of the Broadband Hospitality team and look forward to building upon the company's presence in the Southeast region.'

About Broadband Hospitality:

Based in Youngstown, Ohio, Broadband Hospitality has more than 14 years of experience in the hotel communications industry. Founded in 1993, the company currently offers high-speed Internet products and services including wireless, ADSL, HPNA, kiosks, and Ethernet Hardware. From wired to wireless to Data-Over-Voice, Broadband Hospitality's Internet support team will develop, install, and maintain an Internet solution to meet hotel and guest requirements. Broadband Hospitality's cost-effective solutions enhance guest satisfaction, increase revenues, and improve operating efficiencies. The company is an authorized reseller of Cisco, Tut Systems, Paradyne, Nomadix, IP3 networks and many other leading technology providers.

Broadband Hospitality is a member of the Asian American Hotel Owners Assn., Ohio Hotel & Lodging Assn., and Pennsylvania Tourism and Lodging Assn. The company's experienced, field-tested technicians and management team are knowledgeable, friendly and on call 24 hours a day, seven days a week. For more information, call Ed Santor, Senior Vice President of Sales, at (800) 440-7008, ext. 114, or go to www.broadbandhospitality.com.

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