

Hogg Robinson Group signs European agreement with Amadeus

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Amadeus, a global leader in technology and distribution solutions for the travel and tourism industry, has signed a major agreement with international corporate services company, Hogg Robinson Group (HRG) to become HRG's primary GDS partner in Switzerland, Austria and Lichtenstein. Amadeus will provide HRG with the latest version of Amadeus Selling Platform with full integration into the company's 'best practice' business processes.

Already a user of Amadeus Agency Manager in these markets, HRG will be able to switch easily to Amadeus without any disruption to its business. 'We are delighted to expand our business with Amadeus,' says Bill Brindle, Business Technology and Distribution Director, HRG, 'who have over the years proved to be valuable and effective partners to our global expansion.'

Today's announcement marks a significant expansion of an already healthy and wide-reaching collaboration between the two companies. HRG uses both the Amadeus Selling Platform to help its consultants concentrate on serving their clients and Amadeus' distribution system to make bookings across Europe. Moreover, using Amadeus Agency Manager seamlessly across the many and varied markets of Europe, HRG has been able to automate between 80 percent and 90 percent of invoicing and ensure that the data used by the back-office accounting systems is clean and accurate.

'This is a very important agreement for us,' says Albert Pozo, Head of Business Travel, Multinational Customer Group, Amadeus, 'As it shows that our partnership approach - demonstrated across Europe with HRG - brings real value to the TMC community, so that they are willing to commit more and more business to us.'

Totally committed to a value offering for clients, HRG offers a comprehensive range of corporate services including Corporate Travel Management, Consulting, Expense Management, Events & Meetings Management, and Sports.

Hogg Robinson Group (HRG) is the award -winning international corporate services company. Founded in 1845, HRG has over 60 years specific corporate travel expertise. Its corporate services interests include owned or controlled corporate travel operations in 25 of the key driver

About Amadeus

Amadeus is the chosen technology partner for providers, sellers, and buyers of travel. The company provides distribution, IT and point-of-sale solutions to help its customers adapt, grow and succeed in the fast-changing travel industry. Customer groups include travel providers (airlines, hotels, car rental companies, railway companies, ferry lines, cruise lines, insurance companies and tour operators), travel sellers (travel agencies) and travel buyers (corporations and travelers).

Amadeus has central sites in Madrid (corporate headquarters & marketing), Nice (development) and Erding (operations - data processing center) and regional offices in Miami, Buenos Aires and Bangkok. At market level, Amadeus maintains customer operations in 75 countries covering more than 215 markets. The company has nearly 6,700 employees worldwide, representing 95 nationalities.

More information about Amadeus hospitality solutions are available at: www.amadeus.com/hotels.

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