

HotelSafeGuard.com - From Check-In To Bigger Bottom Lines

2008-06-18

HotelSafeGuard integrates compensation reports with existing hotel PMS/CRS software

Hotels of today need to think about how they can operate like the hotels of the future ² and HotelSafeGuard is going to make the transition a little easier. HotelSafeGuard now seamlessly integrates its global database of guest compensation reports with standard property management systems (PMS) and central reservation systems (CRS) adding competitive value to their operations.

The proprietary HotelSafeGuard system allows participating hotels across the world to gain access to guest compensation histories as an integrated element of their normal day-to-day guest registration process.

'HotelSafeGuard offers member hotels, motels, and resorts a unique money saving opportunity with a competitive advantage,' says David Barber, co-founder, HotelSafeGuard. 'By combining HotelSafeGuard with already existing PMS and CRS, there is no extra work for the member properties, a set of essential information is instantaneously available that helps reduce costly revenue losses.'

HotelSafeGuard operates smoothly with each property's existing software. When a guest's name is entered into the system, HotelSafeGuard automatically searches its database for the guest's compensation history. If the guest has a history of requesting compensation, the information is provided to the hotel staff at that moment. By providing this information, property staff can determine the legitimacy of compensation requests. Because member properties submit all compensation reports to the database, HotelSafeGuard is a comprehensive tool.

'If a guest consistently requests compensation when staying at hotels, motels, or resorts, it's valuable information to know,' says Barber. 'HotelSafeGuard provides this essential information in a manner that is convenient and effortless. Depending on the guest's compensation history, it is then up to the property staff to determine how best to meet their guest's demands.'

In addition to costing the hospitality industry more than 100 million dollars each year, fraud also costs other hotel guests. Fraud compensation often forces hotels to charge premium rates to makeup for their losses. By reducing the financial and physical risks of fraud, HotelSafeGuard helps keep room rates affordable for guests and works to decrease a loss of revenue for properties.

HotelSafeGuard is a confidential, state-of-the-art, database of guest compensation history, revealing patterns of fraud and misconduct. HotelSafeGuard contains more than 12,700 member properties and 60,000 guest compensation reports from hotels, motels, and resorts globally. Access to compensation histories provides hotel staff with the ability to determine the legitimacy of compensation requests. For more information or a free demonstration, visit www.HotelSafeGuard.com or call 415-830-6170, ext. 302.

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This article comes from Hotel News Resource

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The URL for this story is:

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