

Motel 6 Announces Installation of Wi-Fi in Properties Nationwide

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Over 800 Motel 6 and Studio 6 Properties Now Offer Wi-Fi to Guests for \$2.99

Accor North America, one of the largest hotel chain owners and operators in North America, announced today that it has completed installation of wireless, high speed Internet access in its Motel 6 and Studio 6 properties nationwide for \$2.99 per 24-hour period.

Accor contracted with AT&T to provide managed network services and teamed with Teledex to provide Wi-Fi equipment and support to more than 600 Motel 6 and Studio 6 corporate properties nationwide. In addition to the more than 600 corporate properties, almost 200 franchise properties have also made Wi-Fi available to guests. Accor NA first launched Wi-Fi in all of its Studio 6 properties and completed installation by the end of 2006. After testing Wi-Fi in Studio 6 and select Motel 6 properties in 2006 and 2007, Accor NA began adding the service to Motel 6 properties nationwide in January 2008.

'Motel 6 is always striving to meet the needs of our customers, and we realize that Internet access is a necessity for many people in both leisure and business travel. And because we want to maintain the integrity of our positioning as the lowest price of any national chain, and deliver what our guests want, we will charge \$2.99 per 24-hour period, separate from the room price,' said Jim Amorosa, president and chief operating officer for Motel 6, Studio 6 and Accor North America. 'We are excited to be able to leave the light and the Internet on for our guests.'

Motel 6 is able to offer the lowest rate of any national chain because it avoids adding unnecessary amenities to its properties. Realizing that wireless Internet is a necessity for today's travelers, Accor NA chose to make wireless Internet available in its Motel 6 and Studio 6 properties. Accor NA worked aggressively with AT&T and Teledex to complete the installation in less than five months, a project which would normally take almost a year to complete.

Under terms of the \$9 million, three-year agreement, AT&T will provide Managed Internet Service (MIS) and router implementation services. AT&T MIS provides high speed dedicated access with world-class reliability, optimal performance, scalability and security features. The AT&T network is highly scalable, offering Accor NA the flexibility to customize its network services to expand when levels of higher bandwidth are required. In addition to network services, AT&T provides Accor NA with a full suite of voice and Internet access services.

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