

Travel Managers and Hoteliers to Benefit from New WORLDHOTELS Rate Loading Process

2008-07-22

New Interface Enables Automated Rate Loading for Corporate Rates

Every year, the corporate rate loading period is a nightmare for the majority of hoteliers and corporate travel managers. Hundreds of thousands of negotiated rates have to be manually loaded, which is a very time consuming process. WORLDHOTELS, a leading hotel group for independent hotels, is one of the first companies to provide its affiliate properties and travel managers with a solution to this hot issue: A new seamless interface between WORLDHOTELS' contracting platform Nexus and its Central Reservation System, Trust Voyager, will allow for an automated rate loading process of global corporate contracts. The WORLDHOTELS' interface will be up and running in time for next year's rate loading season.

With this new interface, rates accepted in the corporate contracting process will automatically be uploaded into WORLDHOTELS' Central Reservation System and onwards into the various distribution channels - whether that's the Global Distribution Systems or Internet channels. WORLDHOTELS is the first company to employ an interface linking the technology leaders, Nexus World Services and Trust International.

Affiliate Hotels and Corporate Clients will both benefit from this new automated rate loading process as it ensures immediate access to negotiated rates upon acceptance, as well as rate accessibility throughout the term of the contract. In this way, slow, costly, and error-prone manual data processing is almost completely eliminated, while rate accuracy and consistency are substantially improved. WORLDHOTELS also conducts regular negotiated rate auditing checks.

"The automated rate loading process will ultimately drive more corporate business to the hotels as travel managers will appreciate negotiated rates being available in a timely manner to their company's staff," said Shirley Perezic, senior director of sales for WORLDHOTELS-the Americas. "Each year our over 30 sales offices worldwide negotiate global contracts with more than 400 companies for our hotels. As a result, we deal with more than 100,000 rates for various seasons and different room types. This new automated rate loading process will mean a substantial improvement of the service that we offer to our hotels and corporate clients."

About WORLDHOTELS

WORLDHOTELS is the largest and most established Europe-based global hotel group for independent hotels and regional hotel brands.

The company's strong emphasis is on properties with character and distinction. It has almost 500 affiliate properties in more than 300 destinations and 70 countries worldwide.

Under the banner "Unique Hotels for Unique People", WORLDHOTELS offers business and leisure travellers a wide choice of individualistic accommodation options in three distinct collections - Deluxe, First Class and Comfort.

WORLDHOTELS' guests benefit from an extensive portfolio of partnerships, including frequent flyer programs from 18 of the world's leading international airlines, including American Airlines, Delta and United Airlines.

To its affiliate hotels, WORLDHOTELS provides a wide range of sales, marketing, distribution and related services.

For further information and reservations in the Americas, please contact WORLDHOTELS by calling 800-223-5652 , or visiting worldhotels.com.

This article comes from Hotel News Resource

<http://www.hotelnewsresource.com>

The URL for this story is:

<http://www.hotelnewsresource.com/article33642.html>

© 1998 - 2008 Nevistas and the author.

Brought to you by Hotel News Resource

Distribute your news on our Network

See what all the buzz is about at:

http://www.hotelnewsresource.com/Info-news_account_info.html