

## Amadeus and FCm Travel Solutions announce Global Reseller Agreement

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Expanded strategic association between Amadeus and FCm Travel Solutions provides the travel management company with global distribution rights to the Amadeus e-Travel Management online booking solution

Amadeus, the leading travel technology provider, and FCm Travel Solutions, one of the world's leading global corporate travel and expense management consultancies, have signed an agreement certifying FCm as a Global Reseller of Amadeus e-Travel Management, the most widely deployed online booking solution for managed travel.

Reflecting the longstanding relationship between the two companies worldwide, this Global Reseller Agreement demonstrates FCm's commitment to enhance the value it already provides corporate clients by integrating Amadeus e-Travel Management, Amadeus's award-winning globally distributed self-booking solution, into the FCm portfolio of solutions.

Thanks to its quick and easy booking process, Amadeus e-Travel Management can help increase business travel program compliance, reduce total travel spend and drive online adoption. Available in 12 languages, the global platform is easily adapted to local needs and connects to multiple Global Distribution Systems for air and rail reservations. Its low-fare search capabilities ensure corporate travelers have a wide choice of travel options.

Amadeus e-Travel Management will integrate with FCm's applications. FCm clients who use Amadeus e-Travel Management will enjoy the benefits of working with a harmonized global infrastructure supported and managed by the Amadeus regional offices which span the time zones in which FCm operates.

FCm's Global Executive General Manager, Anthony Grigson, said 'Partnering with Amadeus is part of our strategic plan to deliver greater value to our network and clients by being the most effective travel management consultancy, not just in the Asia Pacific region but worldwide. Amadeus' global footprint and quality offer allows us to do just that, while our network partners around the world will benefit from specially negotiated rates.'

Albert Pozo, Vice President Multinational Customer Group for Amadeus, said 'As the first global travel management consultancy to be headquartered in Asia Pacific, FCm has a foremost local presence that gives Amadeus an excellent opportunity in this increasingly important region,' said. The benefits of online business travel management are most tangible when the technology is closely integrated with professional travel management services. With this new agreement, FCm can offer seamless travel management programs worldwide, on top of Amadeus' online booking technology.'

### **About Amadeus**

Amadeus is the chosen technology partner for providers, sellers, and buyers of travel. The company provides distribution, IT and point-of-sale solutions to help its customers adapt, grow and succeed in the fast changing travel industry. Customer groups include travel providers (airlines, hotels, car rental companies, railway companies, ferry lines, cruise lines, insurance companies and tour operators), travel sellers (travel agencies) and travel buyers (corporations and travelers). Solutions are grouped in four solution categories - Distribution & Content, Sales & e-Commerce, Business Management and Services & Consulting.

Amadeus has central sites in Madrid (corporate headquarters & marketing), Nice (development) and Erding (Operations - data processing centre) and regional offices in Miami, Buenos Aires and Bangkok. Amadeus maintains customer operations in 76 countries covering more than 215 markets. Amadeus employs over 7,800 employees worldwide, representing 95 nationalities.

More information about Amadeus is available at: [www.amadeus.com](http://www.amadeus.com)

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